



PRESS RELEASE

29th May 2013

JAGUAR LAND ROVER REPORTS FISCAL YEAR EARNINGS FOR 2012/13

- Record sales, revenues and profits
- Retails 374,636, up 22%
- Revenues £15.8bn, up 17%
- Profit before tax £1,675m, up 11%
- Successful launches of all-new Range Rover, Jaguar XF Sportbrake and new AWD XF and AWD XJ and several engine derivatives

Coventry: Jaguar Land Rover Automotive plc has today reported revenues of £15.8bn for the fiscal year ended 31st March 2013, up 17% year on year (£13.5bn last year).

Retail sales increased 22% to 374,636 vehicles, supported by significant product actions including the all-new Range Rover, Jaguar all-wheel drive XF and XJ and the XF Sportbrake. The company generated positive sales growth in all regions: China up 48%, Asia Pacific up 27%, UK up 20%, Europe up 18%, North America up 9% and other overseas markets up 19%.

Profit before tax increased by 11% to £1,675m for the fiscal year (£1,507m last year).

Commenting on the results, Jaguar Land Rover Chief Executive Officer, Dr. Ralf Speth said: **"The positive result for the financial year demonstrates that we have strong demand for our great, solid product portfolio all around the world.**

"During this period Jaguar Land Rover unveiled major new products, the all-new all aluminium Range Rover and the Jaguar Sportbrake, the AWD XF and AWD XJ and the stunning F-TYPE."

Dr. Speth continued: **"Jaguar Land Rover invested significantly in the product creation process, in our advanced manufacturing sites and created more than 3,000 jobs. This commitment is set to continue with a sustained programme of investment which will see us spend in the region of £2.75bn on new product, people and infrastructure in the year to March 2014."**

Ends